

# Updates on Managed Care for Dual Eligibles & Medicare Coordination Programs

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# Housekeeping

- All on mute. Use Questions function for substantive questions and for technical concerns.
- Problems with getting on to the webinar? Send an e-mail to [NCLER@acl.hhs.gov](mailto:NCLER@acl.hhs.gov).
- Slides and a recording will be available at [NCLER.acl.gov](http://NCLER.acl.gov). See also the chat box for this web address.

# NCLER

The National Center on Law and Elder Rights (NCLER) provides the legal services and aging and disability communities with the tools and resources they need to serve older adults with the greatest economic and social needs. A centralized, one-stop shop for legal assistance, NCLER provides Legal Training, Case Consultations, and Technical Assistance on Legal Systems Development. Justice in Aging administers the NCLER through a contract with the Administration on Community Living's Administration on Aging.

# Justice in Aging

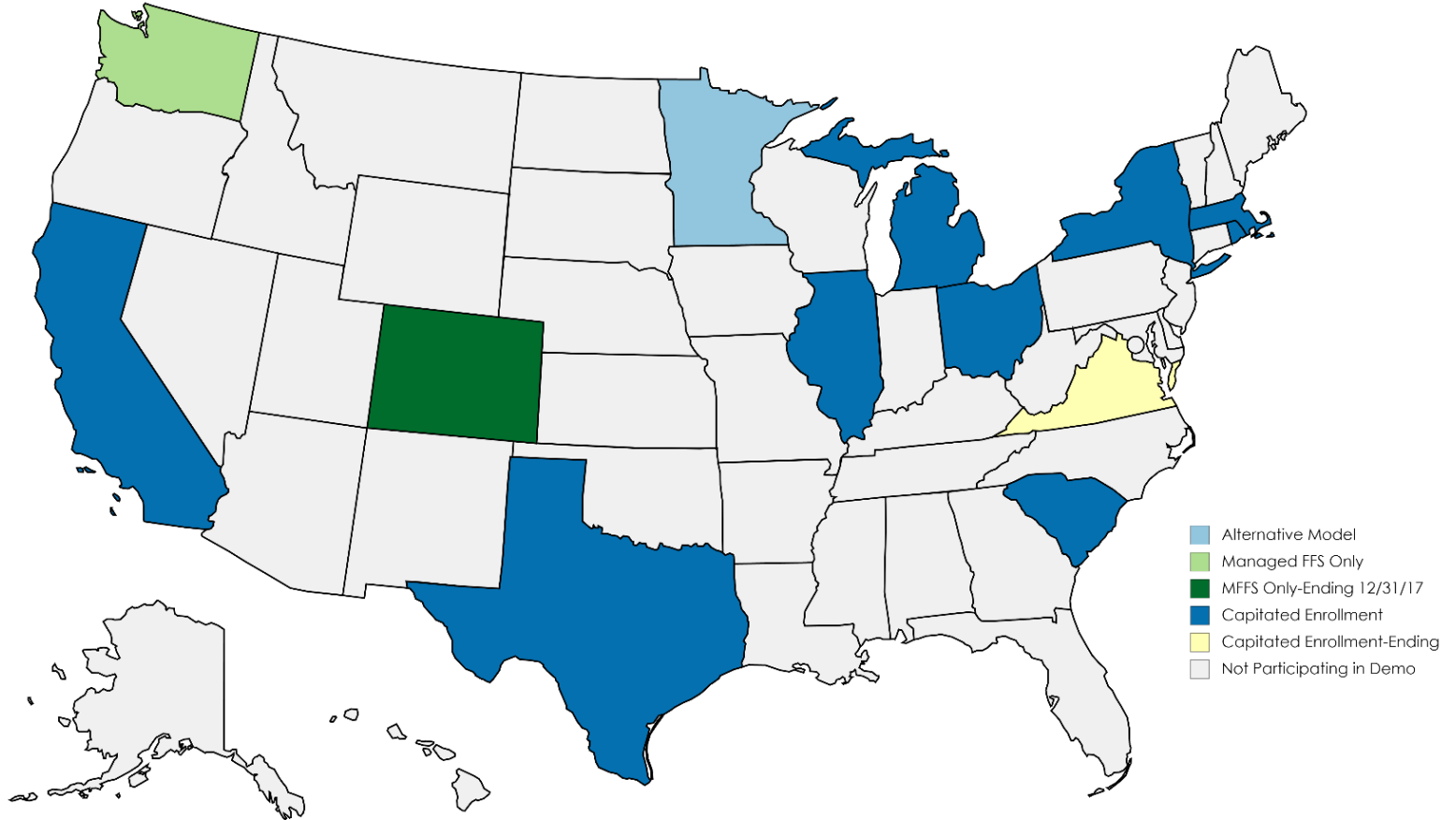
Justice in Aging is a national non-profit legal advocacy organization that fights senior poverty through law. Formerly the National Senior Citizens Law Center, since 1972 we've worked for access to affordable health care and economic security for older adults with limited resources, focusing especially on populations that have traditionally lacked legal protection such as women, people of color, LGBT individuals, and people with limited English proficiency. Through targeted advocacy, litigation, and the trainings and resources we provide to local advocates, we ensure access to the social safety net programs that poor seniors depend on, including Medicare, Medicaid, Social Security, and Supplemental Security Income (SSI).

# Financial Alignment Initiative: Basics

# Origin of the Financial Alignment Initiative (FAI)

- ACA created Medicare-Medicaid Coordination Office
- Authorized demonstrations
  - Improve care coordination/health outcomes
  - Save money

# FAI Demonstrations: Thirteen States



# FAI Design—3 Models

- Capitated Model
  - Medicare-Medicaid Plan (MMP) received combined capitation for Medicare and Medicaid services
  - States: CA, IL, MA, MI, NY, OH, RI, SC, TX. VA
- Fee for Service Model
  - PCP group paid to coordinate Medicare and Medicaid services
  - States: WA and CO
- Administrative Alignment Model
  - Managed care for Medicare and Medicaid with administrative coordination
  - State: MN



# Demonstration Timing

State	Start Date	End Date
California	April 2014	December 2019
Colorado	September 2014	December 2017
Illinois	March 2014	December 2019
Massachusetts	October 2013	December 2020
Michigan	March 2015	December 2020
Minnesota	September 2013	December 2020 (extension pending)
New York-FIDA	January 2015	December 2019 (extension pending)
New York FIDA IDD	April 2016	December 2020
Ohio	May 2014	December 2019
Rhode Island	July 2016	December 2020
South Carolina	February 2015	December 2018 (extension under discussion)
Texas	March 2015	December 2020
Virginia	April 2014	December 2017
Washington	July 2013	December 2020 (extension pending)

# Targeted Population

- Most states include both elderly and non-elderly dual eligibles
  - Some states target sub-populations, for example:
    - Massachusetts targets non-elderly duals
    - South Carolina targets elderly duals living in community-based settings at enrollment
- Most states limit their demonstrations to smaller geographic regions (e.g. counties)
  - Statewide: CO, MN, RI, SC

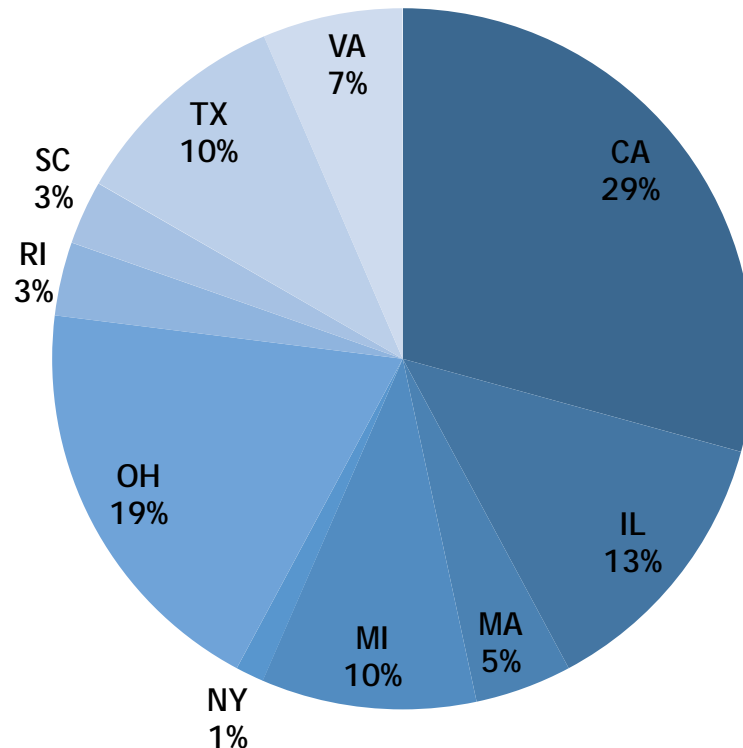
# Enrollment

- Initial voluntary enrollment period
- Passive enrollment
  - Notices re: enrollment
  - Eligible individuals enrolled automatically if they did not affirmatively opt out
- Ongoing passive enrollment in most states
  - Exception: New York and California
- Enrollment & disenrollment effective 1<sup>st</sup> day of the month following enrollment or disenrollment
- No lock-ins

# Scope of the demonstration

Total enrollees: 403,000

- 30% of duals in participating states
- Largest enrollment in CA, lowest in NY



# Plans and Benefits

- 58 plans participating in the 10 capitated demonstrations
- Offer most Medicare and Medicaid benefits
  - LTSS – nursing facility care and other home and community based services
  - Care Coordination
- Additional flexible benefits

# Demonstration Evaluations

- Evaluation has been an important element in demonstration design
  - RTI Federal Evaluation
    - Data and focus groups
  - Other federal reviews
  - State evaluations
- Evaluation and analysis by outside organizations

# Financial Alignment Initiative: Lessons Learned & What's Next

# Lessons Learned

- Notices and communication need to be simple and clear
- Ombuds programs are critical
- Stakeholder engagement helps build better programs
- Provider outreach is essential



# Ongoing learning

- Delivering person-centered care
- Integrating behavioral health
- LTSS provider integration
- How to engage and reach members

# What's next?

- Saving and outcomes data
  - Early data on Washington FFS model shows
    - Reduction in hospitalizations
    - Cost savings
  - More to come from other states
- Some consolidation
  - Plans exiting program in some states
- More learning as the demonstration matures

# Other developments for duals

- States are moving increasingly to managed LTSS
- Enhancements are coming to protections for QMBs from improper billing. Learn more at our Oct. 2 webinar!
- CMS is urging states to streamline approvals for DME for duals

# Other developments for duals

- Medicare data available to states for care coordination
- Medicare-Medicaid ACO demonstration

# Resources

- Georgia Burke [gburke@justiceinaging.org](mailto:gburke@justiceinaging.org)
- Amber Christ [achrist@justiceinaging.org](mailto:achrist@justiceinaging.org)
- CMS financial alignment initiative webpage
  - [cms.gov/Medicare-Medicaid-Coordination/Medicare-and-Medicaid-Coordination/Medicare-Medicaid-Coordination-Office/FinancialAlignmentInitiative/FinancialModelstoSupportStatesEffortsinCareCoordination.html](https://www.cms.gov/Medicare-Medicaid-Coordination/Medicare-and-Medicaid-Coordination/Medicare-Medicaid-Coordination-Office/FinancialAlignmentInitiative/FinancialModelstoSupportStatesEffortsinCareCoordination.html)
- FAI evaluations page
  - [cms.gov/Medicare-Medicaid-Coordination/Medicare-and-Medicaid-Coordination/Medicare-Medicaid-Coordination-Office/FinancialAlignmentInitiative/Evaluations.html](https://www.cms.gov/Medicare-Medicaid-Coordination/Medicare-and-Medicaid-Coordination/Medicare-Medicaid-Coordination-Office/FinancialAlignmentInitiative/Evaluations.html)
- Justice in Aging page on improper billing
  - [justiceinaging.org/our-work/healthcare/dual-eligibles-california-and-federal/improper-billing/](https://justiceinaging.org/our-work/healthcare/dual-eligibles-california-and-federal/improper-billing/)

# Case Consultations

Case consultation assistance is available for attorneys and professionals seeking more information to help older adults. Contact NCLER at [ConsultNCLER@acl.hhs.gov](mailto:ConsultNCLER@acl.hhs.gov).